



Press Release

For immediate distribution
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RefWorks Appoints New Chief Executive Officer (CEO)

BETHESDA, MD, USA (December 29, 2006) – RefWorks, LLC, a leading provider of web-based research management, writing and collaboration service for the academic, government and corporate research communities, today announced the appointment of Earl B. Beutler as their new Chief Executive Officer effective January 1, 2007.

Mr. Beutler was a co-founder of RefWorks, and has served on the Board of the company since its inception in 2001. He has over 30 years of experience in creating and managing software and information companies. As the co-founder of Research Information Systems (RIS), the first company to produce successful bibliographic management software (Reference Manager) and computer-based current awareness service (Reference Update), he served as its President and Chief Executive Officer from 1982 until 1994. Mr. Beutler also is a founder and active board member of Vision InfoSoft Corporation, MaterialExpress.com, and Scalex Corporation, as well as GraphPad Software, makers of the leading scientific graphics product, Prism.

James P. McGinty, Vice-Chairman of Cambridge Information Group, one of the primary investors in RefWorks LLC, and Chairman of the RefWorks Board commented, “Earl Beutler has been a major driving force in the bibliographic management business. We are fortunate to have someone with Earl’s experience assuming operating responsibility for RefWorks during this period of rapid growth. Given his background and vision we clearly expect this growth to continue”

In accepting the position, Mr. Beutler said, “I am honored and proud to serve as the CEO of RefWorks, which has emerged as a leading force in providing powerful new solutions for the academic and research communities. RefWorks has assembled an exceptionally talented group of people that has achieved great success in creating innovative solutions and I look forward to sharing in their continuing growth”.

About RefWorks

RefWorks is a privately held corporation with offices located in the US, UK and Hong Kong. Founded in 2001 by a team of experts in the field of bibliographic database management, RefWorks is dedicated to providing a high quality web-based research management, writing and collaboration tool for the academic, government and corporate research communities. Used daily by thousands of researchers in over 700 organizations globally, RefWorks supports hundreds of online databases and output styles covering a broad range of subject areas. RefWorks collaborates with some of the world's most prestigious online information service providers including CSA, BioOne, EBSCO, Elsevier, HighWire, H.W. Wilson, ISI, OCLC, Ovid and ProQuest, to name a few.

For more information about RefWorks, please visit www.refworks.com.

About Cambridge Information Group

Cambridge Information Group (CIG) is a privately owned group of information services companies and educational institutions located around the world. CIG's operating companies include: CSA, R.R. Bowker, RefWorks and the Sotheby's Institute of Art. CIG is also the largest shareholder of Navtech, Inc. ([NAVH.OB](#)).

For more information about Cambridge Information Group, please visit <http://www.cambridgeinformationgroup.com/>.

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